



ANNUAL REPORT

2019

REACHING THE LEAST-REACHED

MISSION

To make it possible for clusters of churches¹ to multiply Christ-like disciples and locally-sustainable fellowships among least-reached people.

VISION

To see every person have an opportunity to choose and follow Jesus Christ.

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¹Clusters of churches may range from a formal association of churches (i.e. synod, conference, diocese, denomination) to an informal group of fellowships with various affiliations, or a network of house churches.

Reaching the least-reached, 'til the whole world knows



MYANMAR

ETHIOPIA



DEAR FRIEND,

In the Kingdom of God, ONE is a big number. In this Annual Report you will see lots of numbers. But remember that each number represents a person with a name and a story, a person who is loved deeply by God (Luke 15) and has an eternal destiny. And each one of us is part of their testimony.

With God, the math is different: ones multiply! And you'll see that in this Report.

On average each week, we saw **over 1,490 people come to faith** in Jesus Christ in the last year. And each week **more than 60 new fellowships** of believers were planted—most are among least-reached people. All as a result of training programs launched with the assistance of Global Disciples!

It's been a challenging year! Rapid growth has stretched our faith, our resources, and our dedicated team. Some disciple-makers equipped and sent out were beaten and ridiculed, stoned or thrown into prison by those who oppose them. But by God's grace, the persecution seems to only strengthen their resolve and the commitment of their co-workers.

Because of opposition, more trainings are making use of our 'underground model' in difficult areas. More disciple-makers and church planters are also being equipped to do a small business. This gives them an identity in settings where resistance is common—and a way to support their families.

Thank you for your support as we assist clusters of churches around the world to fulfill their dreams to go make disciples of Jesus Christ among least-reached people groups living nearby. I'm confident we will see the multiplication of new disciples and fellowships accelerated even more!

We recognize all this is possible only by God working through the Word, the Spirit, and His people. So, we thank God and remind one another that "...all that we have accomplished (God) has done for us" (Isaiah 26:12).

Thank you for praying, giving, and serving with us!



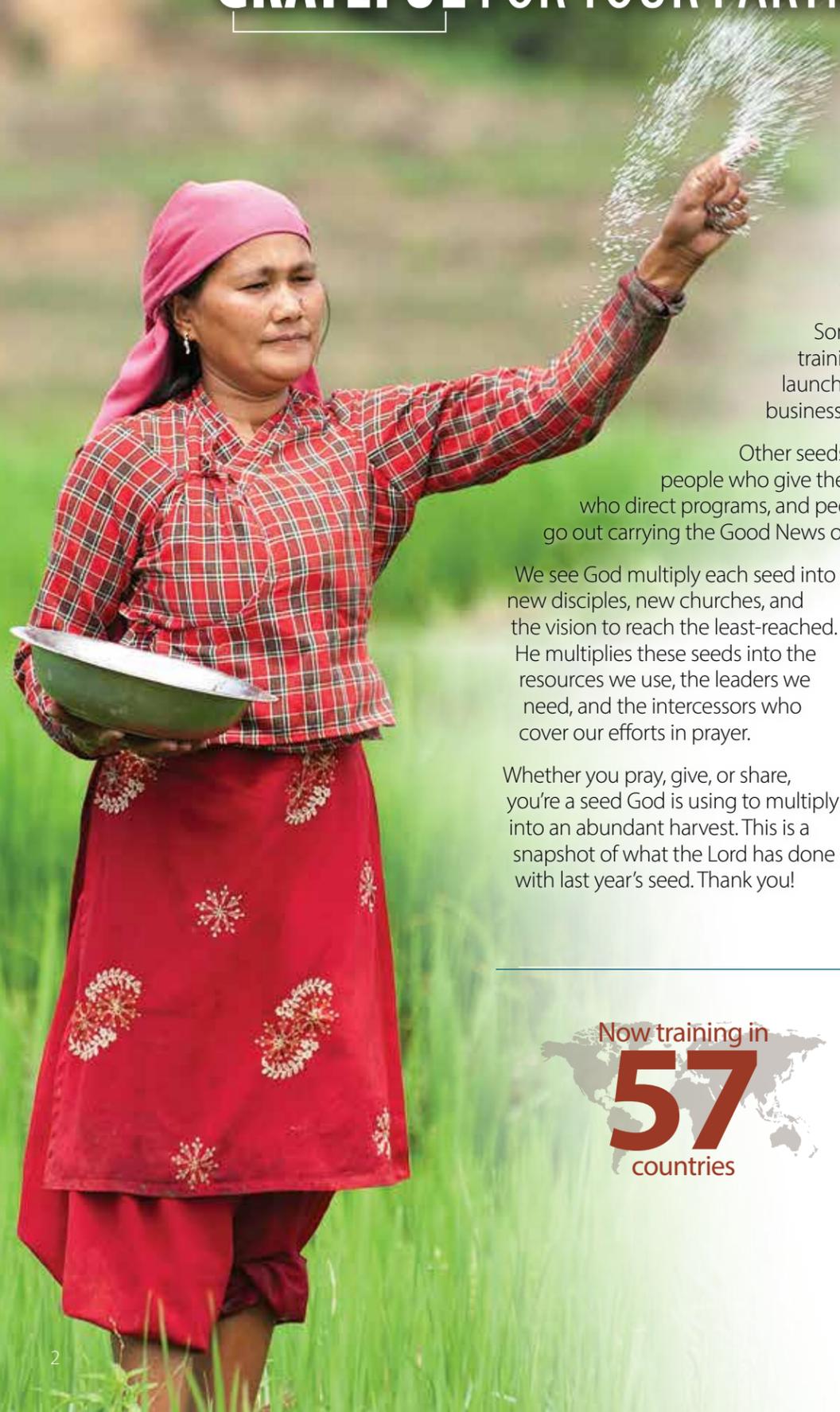
'til the Whole World Knows,

Galen Burkholder
President/CEO Global Disciples



DEMOCRATIC REPUBLIC OF THE CONGO

GRATEFUL FOR YOUR PARTNERSHIP



Every year, God gives us seeds to sow. And the seeds multiply!

Some seeds are planted as trainings and funds which help launch discipleship-mission, small business, and leadership training.

Other seeds are people—people who pray, people who give their time and resources, people who direct programs, and people of every age and color who go out carrying the Good News of Jesus.

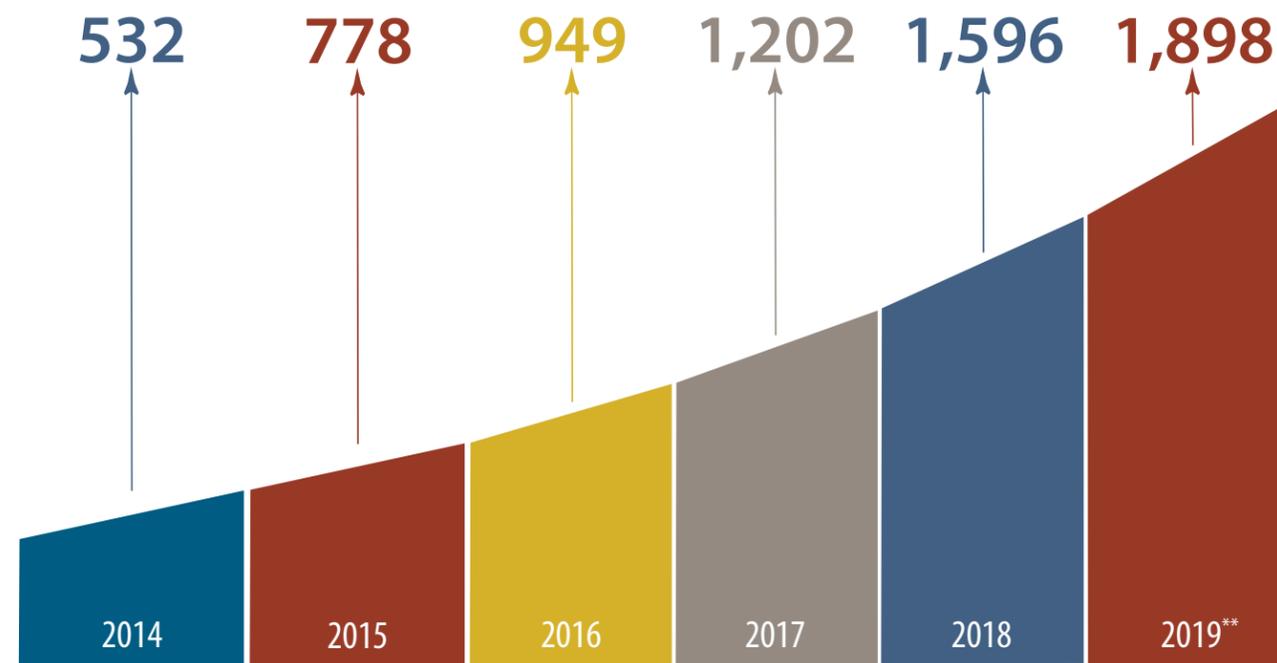
We see God multiply each seed into new disciples, new churches, and the vision to reach the least-reached. He multiplies these seeds into the resources we use, the leaders we need, and the intercessors who cover our efforts in prayer.

Whether you pray, give, or share, you're a seed God is using to multiply into an abundant harvest. This is a snapshot of what the Lord has done with last year's seed. Thank you!

Global Disciples partners with
1,234
clusters of churches

Now training in
57
countries

1:2
For every \$1 given in seed funds, the local church provides \$2



Active Training Programs*

2018 Annual Activity

16,127 Disciple-makers Trained*	77,560 New Believers*	 3,213 New Churches Planted*
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82% of Global Disciples partner programs launched in the last 22 years are still active!
Retention

Seed Funds are provided by Global Disciples to assist new training programs in the first three years, decreasing each year, until the program is locally sustained.

*Reporting from calendar year 2018
**Projected calendar year 2019

MULTIPLICATION

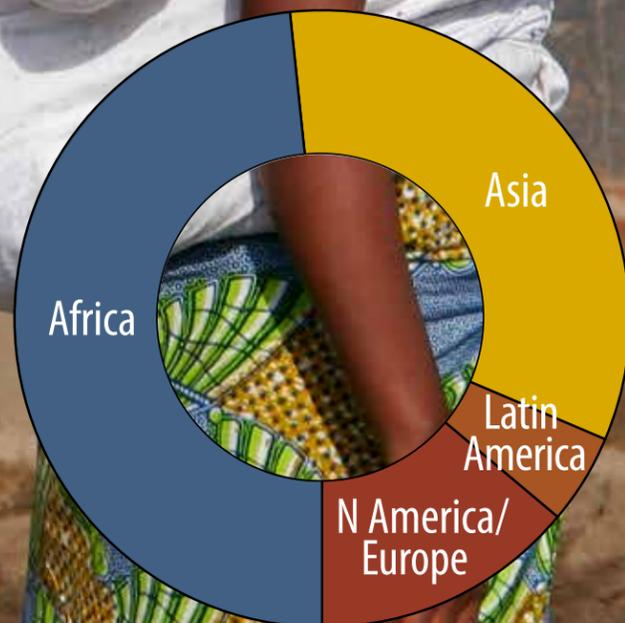
This past year has stretched Global Disciples to keep up with God's rate of multiplication.

In early 2017, we celebrated the milestone of 1,000 active programs around the world, equipping Christ-followers in discipleship-mission, small business, and leadership development. Within 18 months, there were over 1,000 programs in Africa alone! Training programs launched for the first time in four West African countries, and three in Latin America.

This growth pushed us to regionalize leadership; one team and one office can't manage it all! Responsibility for oversight in Africa multiplied into two teams. One is based in Ethiopia and focused on West and North Africa activity and the other is based in Kenya, covering East and Southern Africa. We continue to multiply our Facilitator team—experienced program directors who join our staff to train and coach new directors, and work with church clusters to assist and multiply trainings.

USE OF FUNDS

Africa	40%
Asia	27.1%
N. America/Europe	11.3%
Latin America	3.9%
Admin/Fundraising	17.8%



**“Now I have the key!
I have to multiply myself. . .”**

The requests for training continue to roll in. Over and over, church leaders say, “We had the vision for reaching least-reached people—we didn’t know how. Now Global Disciples helps us accomplish our vision!”

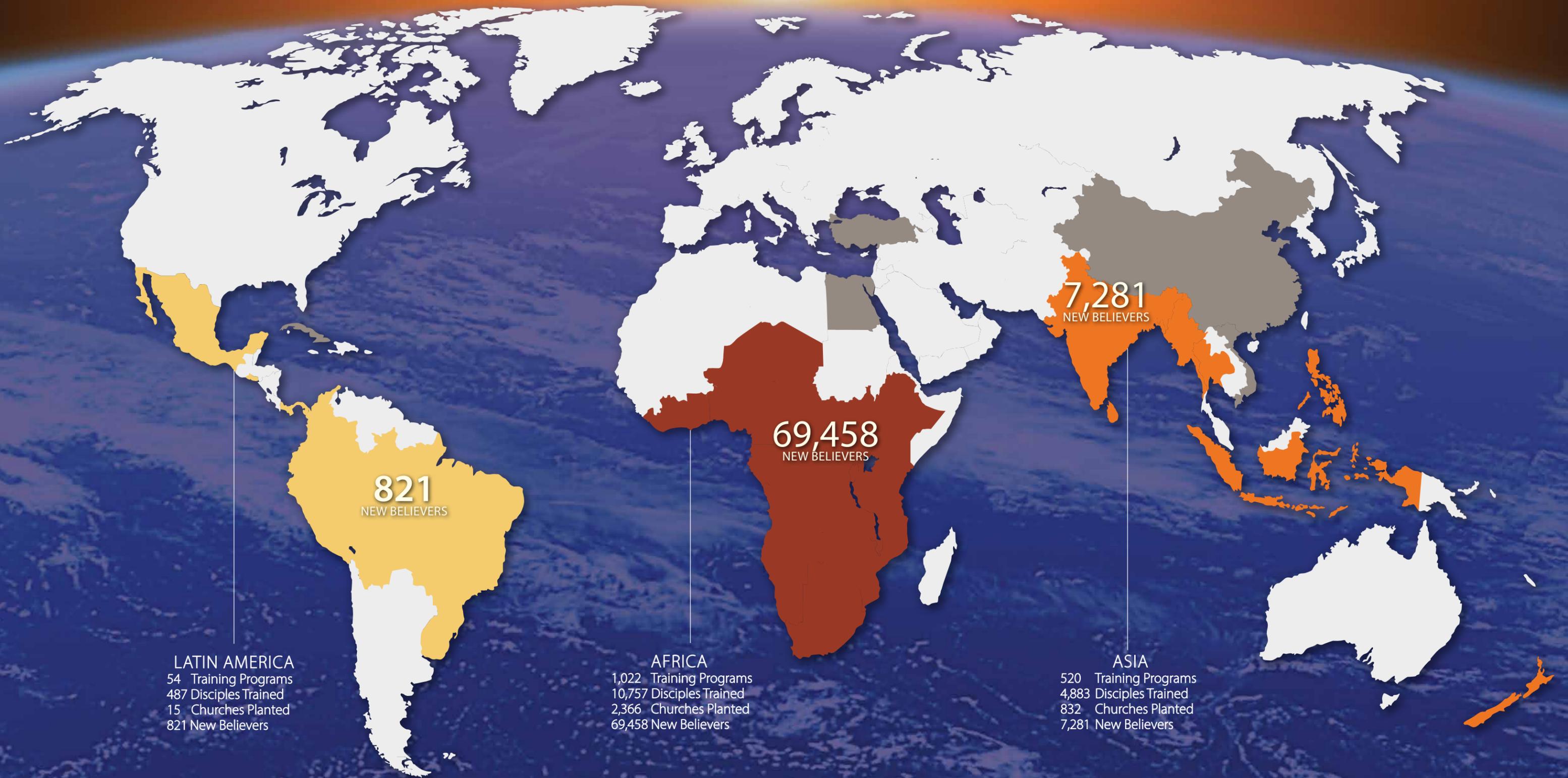
A seasoned Indian pastor attended a directors training with a heavy heart. He had spent his life walking the hills and valleys, sharing the Gospel. Now he felt like time was running out and he wondered what he could still do. After the training, he said, “Now I have the key! I have to multiply myself. . . and I see that all these new believers are potential church planters!” He made a list of those he wanted to train! Another example of multiplying the efforts of one into the impact of many.

This is just the beginning. On average, each training program equips 11 people to share the Gospel, make disciples, and plant churches. Each one leads an average of five people to Christ. And outreach from a training program usually plants four or five new churches, most among least-reached people.

Now multiply that over 1,596 programs doing at least one training each year. Add the activity of each program every year. Right now, about 82% of all Global Disciples partner programs launched in the last 22 years...are still active!

Is it any wonder that we get excited about multiplication in God's hands!

GLOBAL IMPACT



LATIN AMERICA

54 Training Programs
487 Disciples Trained
15 Churches Planted
821 New Believers

AFRICA

1,022 Training Programs
10,757 Disciples Trained
2,366 Churches Planted
69,458 New Believers

ASIA

520 Training Programs
4,883 Disciples Trained
832 Churches Planted
7,281 New Believers

Lord, you establish peace for us; all that we have accomplished you have done for us. Isaiah 26:12

Sustainability is dear to the heart of Global Disciples. Our model effectively equips local churches to both train and send out near-culture mission workers, and to support their efforts through local resources.

A new training program is launched with over **half its funding provided by the church cluster** that owns and operates it. Global Disciples contributes seed funds in decreasing amounts for the first three years and by year four, the program is sustainable. Seed funds are freed up for new programs, thus multiplying impact.

In 2018, there were 612 active programs sustained through local resources, primarily the cluster of churches.

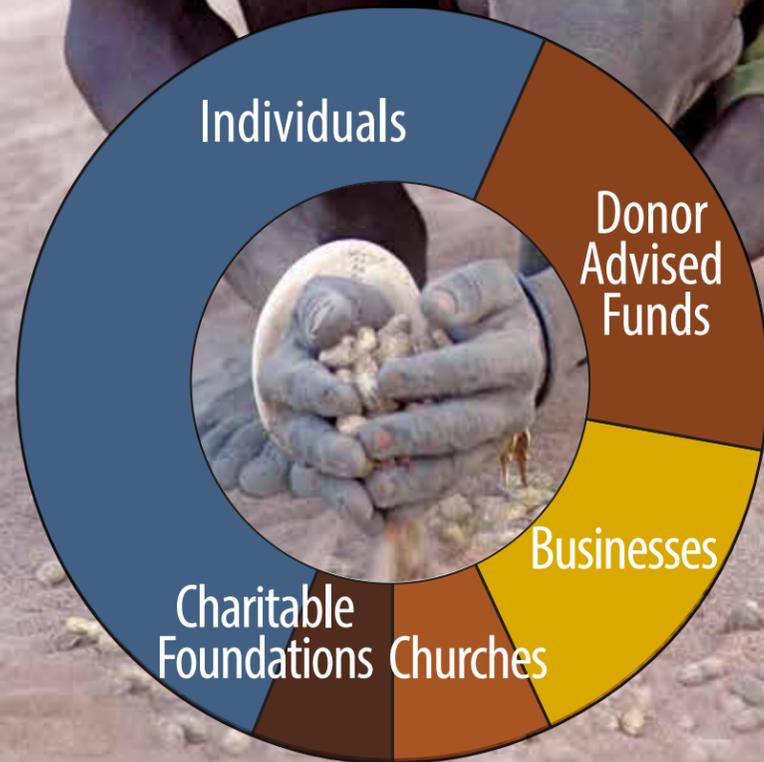
Global Disciples partners with 1,234 clusters of churches. **They contribute the equivalent of \$2,000 for every \$1,000 given in seed funds. This year, these local churches invested the equivalent of \$1,551,717.**

About two-thirds of all active programs are currently in the first three years of training and require seed funds. Global Disciples provides these funds, along with training the directors for discipleship-mission, small business development, and leadership training, providing ongoing coaching for active directors, and helping develop expansion into new regions.

SUSTAINABILITY

SOURCE OF U.S. FUNDS

Individuals	50.7%
Donor Advised Funds	21.1%
Businesses	15.3%
Churches	6.7%
Charitable Foundations	6.2%



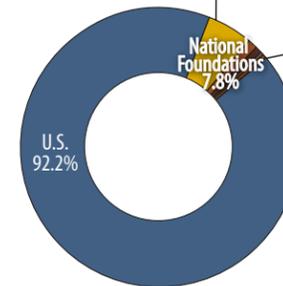
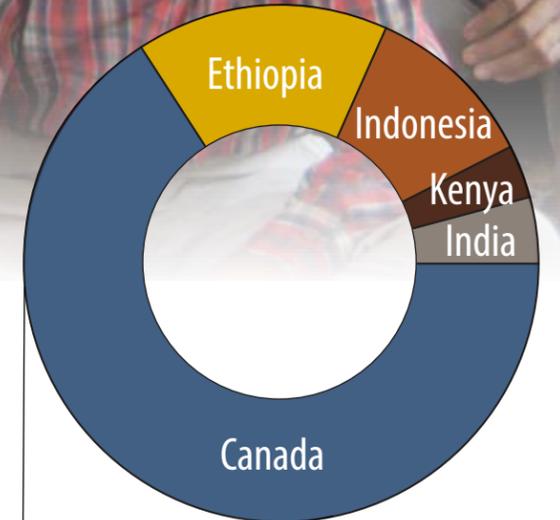
INDIA

SERVING TOGETHER

With God, one is a big number; He does so much with just one faithful disciple. But He doesn't call us to work alone.

We are humbled and grateful for the individuals, businesses, churches, and charitable foundations who invest in Global Disciples at all levels. God has provided through their sacrifice and generosity to multiply their impact around the world.

We are also inspired by the partnership of National Foundations in India, Kenya, Ethiopia, Indonesia, and Canada. Two more Foundations are developing and expected to launch in 2019. Our National Foundations are made up of business leaders who invest their resources, time, and experience to cover annual and ongoing expenses within their nation, including seed funds, directors trainings, regional equipping events, and staff and administrative costs.



FUNDING FROM NATIONAL FOUNDATIONS

Canada Foundation	\$312,494
Ethiopia Foundation	\$ 74,958
India Foundation	\$ 18,900
Indonesia Foundation	\$ 50,722
Kenya Foundation	\$ 15,946

OPEN DOORS FOR THE GOOD NEWS

With God, ONE is a big number.

It only took ONE person, ONE conversation, ONE shared taxi to open a door to work alongside house church networks and believers scattered among the refugees and domestic workers in the Middle East.

It was ONE person bridging a gap and developing a relationship that is opening a door to equip church networks in Central Asia and the former Russian republics.

God has used ONE so often in moving Global Disciples forward to equip the Body of Christ to reach those still waiting to hear the Good News of Jesus.

In a time of prayer and seeking the Lord five years ago, the Holy Spirit called us to sharpen our focus on the least-reached, and a list of 30 nations was developed by the Global leadership. Thirty countries the Lord laid on hearts and minds where the need is great.

Today, about half of those places now have active or developing training using the Global Disciples Approach. This includes some high-risk regions, and several areas that seemed nearly impossible five years ago.



Global Disciples' primary focus is on reaching the least-reached, many within the 10-40 Window.

COLLABORATION TO FINISH THE TASK

Over 20-plus years, through much prayer, trial and error, and learning from our many partners, our Global Approach for training and equipping disciple-makers has become a tool God has put in our hands to fulfill the vision for reaching the least-reached.

It's a big vision. One person, one church, one ministry will never accomplish it alone. When we're open-handed with a tool like our training model, and willing to bring people alongside to experience it and engage in it, people who can pick it up and use this approach in their sphere of influence...well, then we can all do more together! Our impact for Kingdom multiplication reaches further.

As we remain open before the Lord, seeking His guidance and discernment, He brings us into collaborative relationships that move the approach forward and take the vision to the very places and people we have dreamed about reaching. These relationships include 1,234 church clusters in more than 57 countries.

When a cluster of churches or mission-minded agency asks to use the Global Approach, we don't hand out a packaged curriculum; we invite them to take part in the transformative training for themselves. Through this experience, these leaders can use it and adapt it to equip and send out their own people. This enables us to be open-handed in sharing our Approach without getting distracted from our focus on reaching the least-reached.

A leader in Indonesia said it best, *"This is the right strategy for us; Global Disciples is not asking us to do it their way but our way."* The growing momentum we see in Indonesia, and other places, is underscoring that both our Approach, and our model for collaboration, are working.





FINANCIAL HIGHLIGHTS

SOURCE OF FUNDS	FISCAL YEAR 2017-2018	FISCAL YEAR 2018-2019
Individuals	\$ 2,456,997	\$ 2,548,611
Donor Advised Funds	\$ 2,081,574	\$ 1,061,232
Businesses	\$ 628,904	\$ 771,145
Churches	\$ 358,027	\$ 336,802
Charitable Foundations	\$ 119,548	\$ 308,956
Subtotal	\$ 5,645,050	\$ 5,026,746
Non-U.S. National Foundations	\$ 421,730	\$ 473,020
Total	\$ 6,066,780	\$ 5,499,766

NATIONAL FOUNDATIONS	FISCAL YEAR 2018-2019			
Canada Foundation	Income	\$ 312,494	Expense	\$ 299,258
Ethiopia Foundation	Income	\$ 74,958	Expense	\$ 75,613
India Foundation	Income	\$ 18,900	Expense	\$ 4,700
Indonesia Foundation	Income	\$ 50,722	Expense	\$ 50,222
Kenya Foundation	Income	\$ 15,946	Expense	\$ 10,301
	Subtotal	\$ 473,020	Subtotal	\$ 440,094
U.S. Foundation	Income	\$ 5,026,746	Expense	\$ 5,256,530
	Total Income	\$ 5,499,766	Total Expense	\$ 5,696,624

USE OF FUNDS	FISCAL YEAR 2017-2018	FISCAL YEAR 2018-2019
Africa	\$ 2,140,330	\$ 2,271,685
Asia	\$ 1,502,584	\$ 1,547,108
Latin America	\$ 210,927	\$ 221,582
N America/Europe	\$ 505,998	\$ 643,399
Administration/Fundraising	\$ 1,106,935	\$ 1,012,850
Total	\$ 5,466,774	\$ 5,696,624
Net	\$ 600,006	\$ (196,858)



Global Disciples is a member in good standing of the Evangelical Council for Financial Accountability (ECFA). Each year, Global Disciples is independently audited in accordance with accepted U.S. standards and accounting principles (GAAS/GAAP). Additional financial information is available at Guidestar.com.

* Audit for fiscal year ending June 30, 2019 has not been completed. Complete audit information is available from Global Disciples upon request.

Reaching the least-reached, 'til the whole world knows

Thank you for partnering with Global Disciples, and with the global Body of Christ, to see that every person has an opportunity to choose and follow Jesus Christ. We deeply appreciate your support and ongoing prayer for us and those we serve.

Thank you again.



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